Business owner Job title / function, % **Mir Detstva** 14,200+ Self-employed Other Head of purchasing department / purchasing manager 568 The largest B2B exhibition and congress in the Business development director / sq m of floor space children's goods industry in Russia, Eastern Europe 15 Project head / manager and the CIS, bringing together professionals who Head of sales department 14,900+ **exhibitors** produce and purchase quality products Head / manager of marketing / advertising department Designer Individual intending to set up a business from 9 visits Merchandiser Public servant Structure of the children's Preschool director / methodologist / educator / teacher industry of Russia, % countries from 36 Clothes 33.6 Toys countries Total toy sales in Goods for babies Russia, EUR million Footwear Stationery, hobby supplies 85%+ and 87 activities in the Other conference programme Purchasing power, % Conferences 21.5 40 Master classes regions of Discussions Russia 17.8 40%+ Competitions Learning workshops Presentations of exhibitors 10.1 10.5 New professional Decision-making Purchasing Centre of visitors Influence decision-making Retail Chains™ Professional visitors Russian Trade Forum Recommendations for Children's Goods 2020 2021 2022 Suppliers 0 攌 supplies





Evgeniy Antonov, Head at the Myakishi Factory

"I recommend everyone to take part in the wonderful Mir Detstva exhibition not only this year, but also next year. I recommend that you book a stand in a favourable spot right now."

Vvacheslav Gnutov. Director at Polesie

"We regularly take part in Mir Detstya, Polesie has been participating in the exhibition almost from the very beginning, for more than 20 years. We have never missed a single

This year's show was a great success for us. We had enough interesting negotiations. We have new developments with old clients, and there are new clients with whom we will now have more specific negotiations."

Alla Medvedeva. Deputy Development Director at SIMA LAND

"This is a unique opportunity for us to meet and negotiate with our regular customers, as well as to meet new customers and conclude contracts with them.

During the two days of the exhibition alone, we collected more than 500 contacts. We presented a range of our own design."

Anastasia Bezrukikh, Head of Marketing at Firma Gamma

"Mir Detstva is a great opportunity to meet partners. It is a convenient platform, People from different regions from the Far East to Kaliningrad come to us for negotiations."

Marina Lekanova,

Lead Account Manager at Volshebniy Mir (Magic World)

"Participation in exhibitions is a great tool for promoting a product and a new category of goods. There is nothing better when a customer comes up and not only looks at the packaging, but also tries, touches, evaluates. for example, flavours.

Mir Detstva is a competent, large, and well-organised platform. Everything is very convenient and, most importantly, the exhibition brings excellent results as these are our contacts and our clients."

Yuri Ezhov, Head at Inventive Toys

"We held talks with the main federal players and showed all our new products. As a result, we have been confirmed to expand our range, and our products will soon be on shop

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